Perfect Match

PORTFOLIO QUESTIONNAIRE

NAME: _____

DATE: _____

YOUR SCAN RESULTS/PRODUCT RECOMMENDATIONS

Foundation Formula: _____

Shade: _____

2nd Foundation Formula: _____

Shade: _____

Have you ever had your foundation shade professionally matched before? Y N

What type of Foundation(s) do you currently use? {liquid, powder, ect...}

_____

_____

What brand(s) of Foundation do you currently use?

_____

_____

We know that foundation can only be as good as the skin it is on.
Please share any skin concerns you may have:

_____

_____

Please select all that apply:

What do you look for in your foundation?

- ◯ Full Coverage
- ◯ Sheer Coverage
- ◯ Lightweight/Breathable
- ◯ Perfect Match
- ◯ Anti-Aging
- ◯ Safe for Sensitive Skin
- ◯ Matte Wear
- ◯ Hydration

How was your experience with the Foundation(s) you tried today?

_____

_____

_____

How would you say the skin care products you tried today compare to what you are currently using?

_____

_____

_____

YOUR SKIN CARE ROUTINE

How often do you wash your face?

_____

How often do you moisturize?

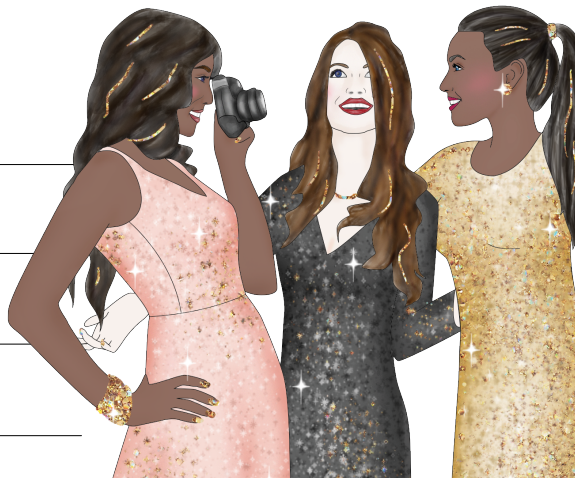
_____

How often do you wear sunscreen?

_____

Do you follow a regular skin care regimen?

_____



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YOUR CLIENT EXPERIENCE

Relationship building is our top priority when it comes to our clients. Every client is entitled to a minimum of two Experiences with me. At your next Experience, would you like to try more Spa Treatments, or play with more color during a Beauty Bar?

- ◯ Spa Experience
- ◯ Beauty Bar Experience

Please select the types of experiences that interest you:

- ◯ Pore Declogging Detox Treatment
- ◯ Exfoliating Treatment
- ◯ Hydrating Treatment
- ◯ Brightening Treatment
- ◯ Lifting Treatment
- ◯ Smoky Eye Session
- ◯ Contouring Session
- ◯ Perfect Brow Session
- ◯ Custom Look Session

We pride ourselves on our personalized customer service and client relationships. Please share with me which of the following facts about the company & products are important to you as a client:

- ◯ All products are 100% Satisfaction Guaranteed.
- ◯ All products are FDA approved and follow the strictest European Guidelines for product safety and effectiveness.
- ◯ All products are Filler-Free, so a little goes a long ways. The average skin care product can last you 3-6 months.
- ◯ All products are Cruelty Free.

Please share what you learned about the company, that you did not know before today?

_____

_____

_____

If you were to ever pursue a Beauty Consultant business for yourself, how would it benefit your life?

_____

_____

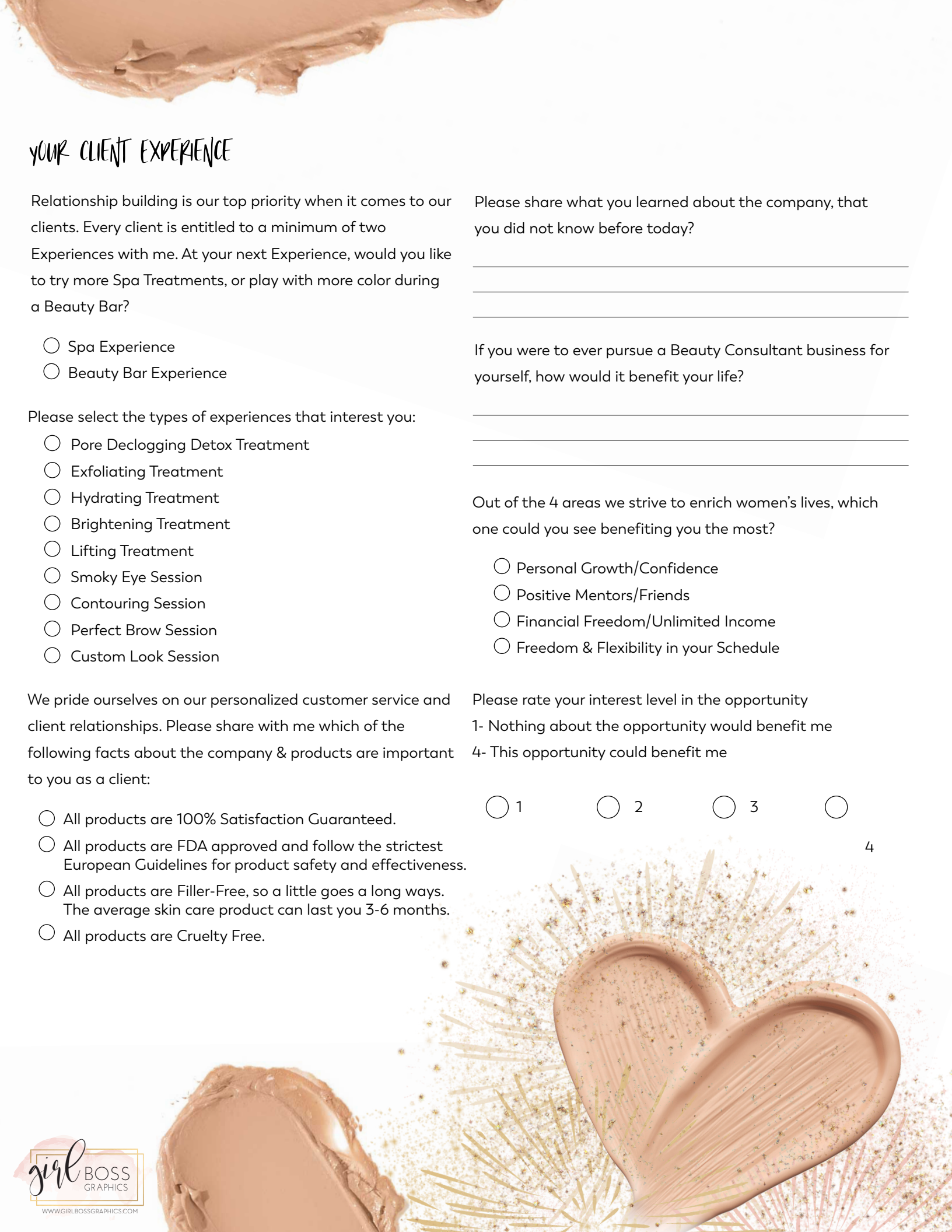
_____

Out of the 4 areas we strive to enrich women's lives, which one could you see benefiting you the most?

- ◯ Personal Growth/Confidence
- ◯ Positive Mentors/Friends
- ◯ Financial Freedom/Unlimited Income
- ◯ Freedom & Flexibility in your Schedule

Please rate your interest level in the opportunity
1- Nothing about the opportunity would benefit me
4- This opportunity could benefit me

◯ 1 ◯ 2 ◯ 3 ◯ 4



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